

APPENDIX A

FOREIGN SALES DATA

CA Lic # 0L78061 Office: 800-320-7338

Email: indications@ariglobal.com

Website: www.ariglobal.com

Brokers of Accounts Receivable Insurance	SALES		PAYMEN	T TERMS	ACCOUNTS RECEIVABLES AGING			S AGING**	
		Projected		Projected	Country	As of (date):			
	Last 12	Next 12	Last 12	Next 12	Limit		0-60	61-120	121+ Dava
Country	Months	Months	Months	Months	Requested*	Current	Days Overdue	Days Overdue	Days Overdue

^{*} The Country Limit Requested should represent the maximum anticipated outstandings over the next 12 months for the countries listed (excluding any sales that are to be excluded from coverage, such as letter of credit sales, if applicable).



APPENDIX B

TEN HIGHEST CREDIT EXPOSURES

CA Lic # 0L78061 Office: 800-320-7338

Email: indications@ariglobal.com

Website: www.ariglobal.com

Please provide a list of the top ten (10) Buyers (domestic and/or foreign as applicable) that represent the largest high credit exposure over the next twelve (12) months.

	SALES		PAYMENT TERMS			ACCOUNTS RECEIVABLES AGING**			
Buyer City/State/Country (Please indicated D&B # if known)	Last 12 Months	Projected Next 12 Months	Last 12 Months	Projected Next 12 Months	Buyer Limit Requested*	As of (date): Current	0-60 Days Overdue	61-120 Days Overdue	121+ Days Overdue

^{*} The Buyer Limit Requested should represent the maximum anticipated outstandings over the next 12 months for the named Buyer.



APPENDIX C LOSS HISTORY

CA Lic # 0L78061 Office: 800-320-7338

Email: indications@ariglobal.com

Website: www.ariglobal.com

Please provide the following information on gross credit losses over \$50,000 (domestic losses or foreign losses, or both, as applicable to this application) during the last three (3) years, whether or not insurance is requested for these Buyers or countries. **If there are none, please indicate by writing "none", and initial with date.**

Buyer State/Country	Shipment Date	Cause of Loss	Claim Filed?	Gross Loss*	Recoveries (excluding any claim payments)	Net Loss

^{*} For the purpose of this schedule, a credit loss should be regarded as any receivable, insured, or uninsured, which has not been paid within one year of the due date and/or any receivables that have been deemed uncollectible.



APPENDIX D

SLOW PAY - 60 DAYS +

CA Lic # 0L78061 Office: 800-320-7338

Email: indications@ariglobal.com

Website: www.ariglobal.com

Please list all buyers (domestic or foreign, or both, as applicable to this application) on which coverage is being requested with undisputed amounts more than 60 days past due under original terms of sale, or that you have reason to believe will become so. If there are none, please indicate by writing "none", and initial with date.

Customer Name	Shipment Date	Account Balance	Amount 60 days +	Original terms of sale (net)	Reason for past due